

The Regional Municipality of York Police Services Board

Public Board Meeting
January 26, 2022

Report of the Chief of Police

Award for a Police Helicopter

1. Recommendations

1. That the Board authorize the award of the contract for Request for Proposal (P-21-41) for the supply, integration and delivery of an Airbus H-125 Helicopter with Airbus Helicopters Canada Limited for a total cost not to exceed \$6,275,754 excluding H.S.T.; and
2. That the Chief of Police be authorized to execute the contract on behalf of the Board, subject to the approval of the Regional Municipality of York's Regional Solicitor, or designate, as to form and content.

2. Summary

This report requests approval to award the contract for a new police helicopter to Airbus Helicopters Canada Limited for a total cost of \$6,275,754 excluding H.S.T.

Key Points:

- Helicopter Air2 has been in service with York Regional Police since 2002 and is scheduled for replacement in 2022

- A Request for Proposal (RFP) was conducted with one bid submitted from the original equipment manufacturer Airbus Helicopter Canada Limited
- Purchasing Bylaw 10-17 requires the Board's approval of Request for Proposal awards greater than \$2 million

3. Background

York Regional Police is currently operating a 2000 Eurocopter EC-120 Helicopter, call sign Air2. The helicopter has been in service since 2002, and is one of the longest serving EC-120 Helicopters still in operation. The helicopter increases public safety by providing very efficient response time. The helicopter supports front line operations through criminal apprehension, providing an alternative to police pursuits, search for missing persons, traffic enforcement and coordination of ground resources for maximum effectiveness. As a result of its age and high component time it is scheduled to be replaced in 2022.

A Request for Proposal was advertised electronically on Bids and Tenders on December 8, 2021. The Request for Proposal was picked up by four Proponents and at the time of closing, on January 5, 2022, one Proponent elected to submit a proposal. The submission received was from Airbus Helicopters Canada Limited who are the manufacturers of the aircraft specified.

4. Analysis

SUMMARY OF SUBMISSION EVALUATED

The evaluation committee included representation from Support Services' Air Support Unit, with facilitation from Financial Services. The goal of the evaluation committee was to reach a consensus and recommend a Proponent that meets all requirements and represents the best value to the Board.

The total evaluation was based on a total score of 100 points, comprised of 80 points for technical and 20 points financial.

The bid review process for the Request for Proposal involved the following steps:

1. Mandatory Requirements – To review all proposals and confirm mandatory submission and technical requirements. Prior to the evaluation, the Procurement Unit reviewed the proposal to ensure the Proponent met all mandatory submission requirements.

2. Technical Proposal Evaluation – To rate the Proponent against categories of integration methodology, extended warranty, training and any additional value added. The evaluation criteria and weighting breakdown were created and published with the release of the

Request for Proposal document. The Proponents had to meet an overall minimum threshold of 48 out of 80 points to proceed to the next stage of the evaluation. The submission received from Airbus Helicopters Canada Limited was evaluated and technically met the minimum technical threshold to move to the next phase of evaluation.

3. Financial Proposal – On January 6, 2022, the financial evaluation was scored. Financials do not have a pass/fail criteria. They are an assessment of fair value pricing based on the vendor’s understanding of the requirements and the capabilities of the product being offered. Pricing is also evaluated based on alignment with the internal budget for the project. Based on the points earned, Airbus Helicopters Canada Limited met the financial evaluation criteria and fell within budgetary estimates.

The recommended award is to the Proponent that achieved the highest overall scoring technical proposal in conjunction with their pricing falling within budget, as follows:

Table 1

Proposal Evaluation Results P-21-41

Proponent	Technical Proposal (80 pts)	Financial Proposal (20 pts)	Total Score
Airbus Helicopters Canada Limited	58.5	20.0	78.5

Production lead times for a new helicopter have been estimated at 12 months. The replacement timeline has been established to avoid mandatory overhaul and inspection costs for Air2 due in 2023. Upon replacement, the disposal of Air2 will be in accordance with the process outlined in section 19 of the Purchasing Bylaw 10-17.

REPORTING REQUIREMENTS

Request for Proposals require the Board’s approval for awards greater than \$2 million, in accordance with section 7.14 of Purchasing Bylaw 10-17.

5. Financial

Funds in the amount of \$7,050,000 have been approved in the 2022 Capital Budget for the helicopter replacement. The funds were approved as Capital Spend Authority for multi year projects.

6. Conclusion

It is therefore recommended that the contract be awarded to Airbus Helicopters Canada Limited in accordance with section 7.14 of the Purchasing Bylaw 10-17 requiring the Board's approval where the award is greater than \$2 million.

Accessible formats or communication supports are available upon request.

Jim MacSween, B.A.A.
Chief of Police

JMS/jf